

# Third-Quarter 2010 Earnings Results

November 9, 2010

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### **Third-Quarter 2010 Results**

(Dollars in millions, except EPS - Unaudited)	 	nths ended nber 30, 2009		Nine mon Septerr 2010		ths ended 1ber 30, 2009	
Earnings before Sempra Commodities	\$ 265	\$	242	\$	598	\$	557
Earnings (Losses) from Sempra Commodities	(134)		75		(139)		274
Earnings	\$ 131	\$	317	\$	459	\$	831
Diluted weighted-average shares outstanding	250		248		250		247
EPS - Before Sempra Commodities	\$ 1.06	\$	0.97	\$	2.40	\$	2.25
EPS	\$ 0.53	\$	1.27	\$	1.84	\$	3.37

Earnings before Sempra Commodities up 10% in Q3-10

 Q3-10 includes \$139 million charge related to reduction in investment in RBS Sempra Commodities

# **Sempra Utilities**

	Th	ree mor Septerr			Nine months ended September 30,				
(Unaudited, dollars in millions)	2	2010 200		009 2010		010	2009		
SDG&E Earnings	\$	106	\$	108	\$	264	\$	277	
SoCalGas Earnings		78		74		212		198	
Total	\$	184	\$	182	\$	476	\$	475	

- SDG&E year-to-date 2010 results include \$16 million higher wildfire insurance premiums
- SoCalGas year-to-date 2010 includes better operating results and a lower effective tax rate on operations offset by a \$13 million tax charge related to passage of health care legislation



### **Sempra Generation**

	Three months ended September 30,				Nine months ended September 30,			
(Unaudited, dollars in millions)	2010		2009		2010		2009	
Earnings	\$	56	\$	43	\$	51	\$	119

Q3-10 increase due primarily to:

- \$12 million renewable energy tax credits in Q3-10 and \$8 million higher mark-to-market earnings on forward contracts, partially offset by
- \$9 million lower earnings from natural gas-fired power plant operations
- Year-to-date 2010 results include \$86 million charge related to an agreement to settle energy crisis litigation



# Sempra Pipelines & Storage

	Three months ended September 30,					Nine months ended September 30,				
(Unaudited, dollars in millions)	20	2010		2009		2010		009		
Earnings	\$	43	\$	54	\$	120	\$	64		

Q3-10 decrease due primarily to:

- Items related to our investment in Argentina, including \$48 million in proceeds received from a legal settlement, less a related income tax effect of \$17 million, and a \$24 million writedown of our investment
- \$15 million favorable impact from the resolution of prior years' tax issues in Q3-09
- Year-to-date 2009 results included a \$64 million write-off at Liberty Gas Storage



# Sempra LNG

	Three months ended September 30,				Nine months ended September 30,			
(Unaudited, dollars in millions)	2010		2009		2010		2	009
Earnings (loss)	\$	5	\$	-	\$	50	\$	(19)

- Q3-10 increase due primarily to higher earnings from operations
- Q3-10 impacted by:
  - Lower natural gas prices
  - A reduction in the carrying value of inventory and other markto-market adjustments totaling \$5 million
  - Legal and tax items totaling \$4 million



#### **RBS Sempra Commodities Update**

- Sale of metals, oil, and European natural gas and power businesses to J.P. Morgan closed on July 1
  - Sempra received approximately \$1 billion in proceeds
- Sale of retail marketing business closed November 1
- Expect sale of North American natural gas and power assets to close December 1
- Anticipate \$1.8 to \$1.9 billion in total proceeds to Sempra from Commodities joint venture
  - Includes \$500 to \$600 million of cash, accounts receivable and margin which we expect to receive in early 2011



# **Financial Summary**

- Existing revolving credit facilities replaced by \$3.8 billion of new facilities expiring in October 2014
  - Sempra: \$3 billion
  - SDG&E and SoCalGas: \$800 million (combined)
- Pressures on 2011 earnings per share outlook
  - Pressures include:
    - Lower natural gas prices
    - Currently do not expect to acquire partner's interest in Mexican pipeline joint venture
    - Timing of Mesquite Solar
  - Partially offset by improvements in other areas, but may reduce 2011 outlook by \$0.35 to \$0.45 per share
  - New guidance to be issued in February 2011



# **Utility Operational Update**

- Sunrise Powerlink
  - Construction underway
  - \$1.9 billion project on-track for completion in second-half of 2012
- Over 1.6 million smart meters installed at SDG&E to-date
- SDG&E and SoCalGas 2012 General Rate Cases
  - Filed Notices of Intent in August
  - File final GRC applications next month
  - CPUC rate case plan calls for decisions by year-end 2011



# Infrastructure Business Update

#### **Sempra Generation**

- Copper Mountain Solar (48 MW)
  - Under construction; 38 MW currently in operation
  - Expect to complete all 48 MW by year-end 2010
- Mesquite Solar (150 MW initial phase)
  - 20-year off-take agreement signed with PG&E
  - Expected construction start in 2011, completion early 2013
- Cedar Creek II Wind (250 MW)
  - 50/50 joint venture with BP Wind Energy
  - 25-year off-take agreement
  - Project under construction; expected completion mid-2011

#### Sempra Pipelines & Storage

Approximately 12 Bcf storage capacity recently placed in service



### Summary

- Q3-10 earnings before Sempra Commodities rise 10%
- Recent accomplishments
  - Sunrise Powerlink construction underway at SDG&E
  - Renewable projects advance at Sempra Generation
  - Exit from Commodities trading business essentially complete
- \$500 million share repurchase program underway

