

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1998  
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Commission file number 1-40  
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PACIFIC ENTERPRISES  
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(Exact name of registrant as specified in its charter)

California 94-0743670  
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(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

101 Ash Street, San Diego, California 92101  
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(Address of principal executive offices)  
(Zip Code)

(619) 696-2000  
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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No  
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Common stock outstanding: Wholly owned by Sempra Energy

ITEM 1. FINANCIAL STATEMENTS.

PACIFIC ENTERPRISES AND SUBSIDIARIES  
STATEMENT OF CONSOLIDATED INCOME(unaudited)  
(In millions of dollars)

	Three Months Ended June 30		Six Months Ended June 30	
	1998	1997	1998	1997
	----	-----	----	----
Revenues:				
Operating revenues	\$581	\$592	\$1,250	\$1,386
Other	4	6	13	15
	----	-----	----	----
Total revenues	585	598	1,263	1,401
	----	-----	----	----
Expenses:				
Cost of gas distributed	168	162	458	506
Operating expenses	283	221	480	470
Depreciation and amortization	64	64	128	128
Franchise fees and other taxes	26	22	55	50
Preferred dividends of subsidiaries	--	1	1	3
	----	-----	----	----
Total operating expenses	541	470	1,122	1,157
	----	-----	----	----
Income Before Interest and Income Taxes	44	128	141	244
Interest	16	25	35	51
	----	-----	----	----
Income Before Income Taxes	28	103	106	193
Income Taxes	16	46	54	86
	----	-----	----	----
Net Income	12	57	52	107
Dividends on Preferred Stock	1	1	2	2
	----	-----	----	----
Earnings Applicable to Common Stock	\$11	\$56	\$50	\$105
	=====	=====	=====	=====

See Notes to Consolidated Financial Statements.

PACIFIC ENTERPRISES AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEET

ASSETS  
(In millions of dollars)

	June 30 1998 (unaudited)	December 31 1997
	-----	-----
Current Assets:		
Cash and cash equivalents	\$ 56	\$ 153
Accounts and notes receivable	419	530
Income taxes receivable	77	3
Regulatory balancing accounts - net	--	355
Deferred income taxes	23	--
Inventories	34	41
Prepaid expenses	12	21
	-----	-----
Total current assets	621	1,103
	-----	-----
Property, Plant and Equipment	6,161	6,097
Less Accumulated Depreciation and Amortization	3,060	2,943
	-----	-----
Total property, plant and equipment - net	3,101	3,154
	-----	-----
Deferred Charges and Other Assets:		
Other investments	142	191
Other receivables	158	62
Regulatory assets	392	394
Other assets	79	73
	-----	-----
Total deferred charges and other assets	771	720
	-----	-----
Total	\$4,493	\$4,977
	=====	=====

See Notes to Consolidated Financial Statements.

PACIFIC ENTERPRISES AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEET  
LIABILITIES AND SHAREHOLDER EQUITY  
(In millions of dollars)

	June 30 1998 (unaudited)	December 31 1997
	-----	-----
<b>Current Liabilities:</b>		
Short-term debt	\$ 49	\$ 354
Long-term debt due within one year	1	148
Accounts payable	393	437
Accrued interest	49	52
Deferred income taxes	--	7
Taxes payable	21	30
Regulatory balancing accounts - net	62	--
Other	93	87
	-----	-----
Total current liabilities	668	1,115
<b>Long-Term Debt</b>		
Long-Term Debt	1,059	988
Debt of Employee Stock Ownership Plan	130	130
	-----	-----
Total long-term debt	1,189	1,118
	-----	-----
<b>Deferred Credits and Other Liabilities:</b>		
Customer advances for construction	30	34
Post-retirement benefits other than pensions	207	217
Deferred income taxes	280	272
Deferred investment tax credits	59	61
Other deferred credits	404	413
Other long-term liabilities	209	183
	-----	-----
Total deferred credits and other liabilities	1,189	1,180
	-----	-----
Preferred Stock of Subsidiary	20	95
	-----	-----
<b>Shareholder's Equity:</b>		
Capital stock:		
Preferred	80	80
Common	1,091	1,064
	-----	-----
Total capital stock	1,171	1,144
Retained earnings	302	372
Deferred compensation relating to Employee Stock Ownership Plan	(46)	(47)
	-----	-----
Total shareholder's equity	1,427	1,469
	-----	-----
Total	\$4,493	\$4,977
	=====	=====

See Notes to Consolidated Financial Statements.

PACIFIC ENTERPRISES AND SUBSIDIARIES  
CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS(unaudited)  
(In millions of dollars)

	Six Months Ended June 30	
	1998	1997
Cash Flows from Operating Activities:		
Net Income	\$ 52	\$ 107
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	128	128
Deferred income taxes	6	8
Other	(1)	5
Net change in other working capital components	368	79
	553	327
Cash Flows from Financing Activities:		
Common dividends paid	(97)	(61)
Preferred dividends paid	(2)	(2)
Payment on long-term debt	(151)	(172)
Increase(decrease)in short-term debt	(305)	2
Issuance of long-term debt	75	--
Sale of common stock	27	9
Redemption of preferred stock of a subsidiary	(75)	(42)
	(528)	(266)
Cash Flows from Investing Activities:		
Expenditures for property, plant and equipment	(72)	(106)
Increase in other investments	(70)	(33)
Decrease in other receivables, regulatory assets and other assets	20	34
	(122)	(105)
Decrease in Cash and Cash Equivalents	(97)	(44)
Cash and Cash Equivalents, beginning of period	153	256
	\$ 56	\$ 212
	=====	=====
Supplemental Disclosure of Cash Flow Information:		
Income tax payments, net of refunds	\$ 153	\$ 69
	=====	=====
Interest payments, net of amount capitalized	\$ 38	\$ 67
	=====	=====
Supplemental Schedule of Noncash Activities:		
Dividend of property to Sempra Energy	\$ 23	\$ --
	=====	=====

See Notes to Consolidated Financial Statements.

## 1. GENERAL

This Quarterly Report on Form 10-Q is a filing of Pacific Enterprises (PE), the parent company of Southern California Gas Company (SoCalGas). The financial statements presented herein represent the consolidated statements of PE and its subsidiaries.

The accompanying consolidated financial statements have been prepared in accordance with the interim-reporting requirements of Form 10-Q. This quarterly report should be read in conjunction with PE's 1997 Annual Report on Form 10-K which includes the financial statements and notes thereto, its Quarterly Report on Form 10-Q for the three months ended March 31, 1998, and the Current Report on Form 8-K filed by Sempra Energy (Commission no. 1-14201) with the Securities and Exchange Commission on June 30, 1998 in connection with the completion of the business combination of Pacific Enterprises and Enova Corporation.

Results of operations for interim periods are not necessarily indicative of results for the entire year. In the opinion of management, the accompanying statements reflect all adjustments which are necessary for a fair presentation. These adjustments are of a normal recurring nature. Certain changes in account classification have been made to prior presentations to conform to the current financial statement presentation.

In conformity with generally accepted accounting principles, SoCalGas' accounting policies reflect the financial effects of rate regulation authorized by the California Public Utilities Commission (CPUC). SoCalGas applies the provisions of the Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation" (SFAS 71). This statement requires cost-based rate regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. The Company continues to meet the criteria of SFAS 71 in accounting for its regulated operations.

## 2. BUSINESS COMBINATION

On June 26, 1998 (pursuant to an October 1996 agreement), Enova Corporation (Enova), and Pacific Enterprises combined the two companies into a new company named Sempra Energy. As a result of the combination, (i) each outstanding share of common stock of Enova was converted into one share of common stock of Sempra Energy, (ii) each outstanding share of common stock of PE was converted into 1.5038 shares of common stock of Sempra Energy and (iii) the preferred stock and/or preference stock of Enova's principal subsidiary, San Diego Gas & Electric Company (SDG&E), PE and SoCalGas remain outstanding. Additional information on the business combination is discussed in the Current Report on Form 8-K filed by Sempra Energy (Commission no. 1-14201) on June 30, 1998 and incorporated herein by reference.

Expenses incurred in connection with the business combination are \$32 million and \$7 million, after-tax, for the six-month periods ended June 30, 1998 and 1997, respectively. These costs consist primarily of employee-related costs, and investment banking, legal, regulatory and consulting fees.

## 3. CONTINGENT LIABILITIES

**QUASI-REORGANIZATION.** During 1993, the Company completed a strategic plan to refocus on its natural gas utility and related

businesses. The strategy included the divestiture of the Company's merchandising operations and all of its oil and gas exploration and production business.

In connection with the divestitures, the Company effected a quasi-reorganization for financial reporting purposes, effective December 31, 1992. Certain of the liabilities established in connection with discontinued operations and the quasi-reorganization will be resolved in future years. As of June 30, 1998, management believes the provisions previously established for these matters are adequate.

#### 4. COMPREHENSIVE INCOME

In conformity with generally accepted accounting principles, the Company has adopted Statement of Financial Accounting Standards No. 130 "Reporting Comprehensive Income." Comprehensive income for the three-month and the six-month periods ended June 30, 1998 and 1997 was equal to net income.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the financial statements contained in this Form 10-Q and Management's Discussion and Analysis contained in the Company's 1997 Annual Report to Shareholders and incorporated into the Company's 1997 Annual Report on Form 10-K.

#### INFORMATION REGARDING FORWARD-LOOKING COMMENTS

The following discussion includes forward-looking statements within the definition of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The words "estimates", "believes", "expects", "anticipates", "plans" and "intends," variations of such words, and similar expressions are intended to identify forward-looking statements that involve risks and uncertainties. These statements are necessarily based upon various assumptions involving judgments with respect to the future including, among others, national, regional and local economic, competitive and regulatory conditions, technological developments, inflation rates, interest rates, energy markets, weather conditions, business and regulatory or legal decisions, and other uncertainties, all of which are difficult to predict and many of which are beyond the control of the Company. Accordingly, while the Company believes that the assumptions are reasonable, there can be no assurance that they will approximate actual experience, or that the expectations will be realized.

#### BUSINESS COMBINATION

See Note 2 of the notes to consolidated financial statements.

#### CAPITAL RESOURCES AND LIQUIDITY

Cash flows from operations increased \$226 million from the corresponding period in 1997. The increase is primarily due to gas costs' being lower than amounts collected in rates (resulting in a decrease in previously undercollected regulatory balancing accounts) and an increase in gas volumes sold.

Expenditures for property, plant and equipment are estimated to be \$200 million in 1998, will be financed primarily by internally generated funds, and largely will represent investment in SoCalGas operations.

Investments of \$70 million for the six-month period ended June 30, 1998 represent additional investment in Argentine utility

operations and the acquisition of CES/Way International, Inc., which is discussed further below. Investments of \$33 million for the six-month period ended June 30, 1997 represent investments in energy joint ventures.

Cash used for financing activities increased due to greater long-term and short-term debt repayments and the repurchase of SoCalGas' Preferred Stock. On February 2, 1998, SoCalGas redeemed all outstanding shares of 7 3/4% Series Preferred Stock for a total cost of \$75 million, including unpaid dividends.

The common stock dividend increase in 1998 is due to the accelerated payment of the third-quarter dividend and increases in the quarterly dividend rate. The quarterly dividend rate was increased to \$.40 per share in the second quarter of 1998 and was increased to \$.38 per share in the second quarter of 1997.

The cash and cash equivalents at June 30, 1998 are available for investment in new energy-related domestic and international projects, the retirement of debt, and other corporate purposes.

#### CONSOLIDATED RESULTS OF OPERATIONS

Consolidated earnings consist primarily of the results from SoCalGas. SoCalGas' net income for the six-month period ended June 30, 1998 decreased to \$65 million from \$132 million in 1997, primarily due to the lower base margin established in the Performance Based Regulation (PBR) decision which became effective on August 1, 1997 (see below) and the business combination costs discussed in Note 2 of the notes to consolidated financial statements.

Also contributing to lower net income were operating losses at two joint ventures with Enova: Sempra Energy Solutions and Sempra Energy Trading. In addition, Pacific Enterprises International had greater operating costs in the three-month and six-month periods ended June 30, 1998 compared to the corresponding periods of 1997, from efforts to develop international operations.



The table below compares the Company's throughput and revenues by customer class for the six-month periods ended June 30, 1998 and 1997.

	Gas Sales		Transportation and Exchanges		Total	
	Throughput (Revenues in millions)	Revenue	Throughput of dollars,	Revenue volume in	Throughput billion cubic feet)	Revenue
<b>1998:</b>						
Residential	154	\$1,153	2	\$ 7	156	\$1,160
Commercial and industrial	43	259	157	136	200	395
Utility electric generation			40	20	40	20
Wholesale			74	30	74	30
Exchange			3		3	
<b>Total in rates</b>	<b>197</b>	<b>\$1,412</b>	<b>276</b>	<b>\$193</b>	<b>473</b>	<b>1,605</b>
Balancing accounts and other						(363)
<b>Total operating revenues</b>						<b>\$1,242</b>
						=====
<b>1997:</b>						
Residential	128	\$ 866	1	\$ 5	129	\$871
Commercial and industrial	44	280	149	124	193	404
Utility electric generation			56	28	56	28
Wholesale			69	31	69	31
Exchange			2	1	2	1
<b>Total in rates</b>	<b>172</b>	<b>\$1,146</b>	<b>277</b>	<b>\$189</b>	<b>449</b>	<b>1,335</b>
Balancing accounts and other						(32)
<b>Total operating revenues</b>						<b>\$1,303</b>
						=====

The decrease in year-to-date operating revenues is primarily due to the margin reduction established in PBR and lower prices for gas. The increase in total throughput was primarily due to colder weather in 1998 compared to 1997.

The decrease in the cost of gas is primarily due to a decrease in the average cost of gas purchased to \$2.11 per thousand cubic feet (MCF) for the six-month period ended June 30, 1998, compared to \$2.45 per MCF in the corresponding period of 1997. Under the current regulatory framework, changes in revenue resulting from core market changes in volumes and cost of gas do not affect net income.

The \$69 million increase in SoCalGas' operating and maintenance expense is primarily due to the business-combination costs discussed in Note 2 of the notes to consolidated financial statements and the favorable settlements of contingencies in the first half of 1997.

#### Recent CPUC Regulatory Activity

Under the Gas Cost Incentive Mechanism (GCIM), SoCalGas can recover all costs within the "tolerance band" above the benchmark price and refunds all savings within the tolerance band below the benchmark

price. The cost of purchases or savings outside the tolerance band is shared equally between customers and shareholders.

SoCalGas' gas costs were below the specified GCIM benchmark for the annual period ended March 1997. In June 1997 SoCalGas filed a motion with the CPUC requesting a reward for shareholders under the procurement portion of the incentive mechanism. A reward of \$11 million was approved by the CPUC in June 1998 and is included in income for the three-month period ended June 30, 1998.

The CPUC has approved the use of gas futures for managing risks associated with the GCIM. SoCalGas enters into gas futures contracts in the open market on a limited basis to mitigate risk and better manage gas costs.

#### Regulatory Activity Influencing Future Performance

On July 16, 1997, the CPUC issued its final decision on the Company's application for PBR, which was filed with the CPUC in 1995.

PBR replaces the general rate case and certain other regulatory proceedings through December 31, 2002. Under PBR, regulators allow future income potential to be tied to achieving or exceeding specific performance and productivity measures, rather than relying solely on expanding utility rate base in a market where the Company already has a highly developed infrastructure. Key elements of the PBR include a reduction in base rates, an indexing mechanism that limits future rate increases to the inflation rate less a productivity factor, a sharing mechanism with customers if earnings exceed the authorized rate of return on rate base, and rate refunds to customers if service quality deteriorates.

SoCalGas implemented the base-margin reduction on August 1, 1997, and all other PBR elements on January 1, 1998. The CPUC intends the PBR decision to be in effect for five years; however, the CPUC decision allows for the possibility that changes to the PBR mechanism could be adopted in a decision to be issued in the Company's 1998 Biennial Cost Allocation Proceeding (BCAP) application which is anticipated to become effective August 1, 1999.

Under PBR, annual Cost of Capital proceedings are replaced by an automatic adjustment mechanism if changes in certain indices exceed established tolerances. The mechanism is triggered if interest rates increase or decrease by more than 150 basis points and are forecasted to vary by at least 150 basis points for the next year. If this occurs, there would be an automatic adjustment of rates for the change in the cost of capital according to a pre-established formula which applies a percentage of the change to various capital components.

For 1998, SoCalGas is authorized to earn a rate of return on common equity of 11.6 percent and a 9.49 percent return on rate base, the same as in 1997.

The Company has considered the effect of Statement of Financial Accounting Standard No. 121 "Accounting for the Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of" (SFAS 121) on its financial statements, including the potential effect of electric industry restructuring. Although the Company believes that the volume of gas transported may be adversely impacted by electric restructuring, it is not anticipated to result in an impairment of assets as defined in SFAS 121 because the expected undiscounted future cash flows from SoCalGas' gas transportation infrastructure are greater than the assets' carrying amount.

### Sempra Energy Solutions

Sempra Energy Solutions (Solutions), formed in 1997 and owned equally by PE and Enova, incorporates several existing unregulated businesses from each of PE and Enova. It is pursuing a variety of opportunities, including buying and selling natural gas for large users, integrated energy management services targeted at large governmental and commercial facilities and consumer market products and services such as earthquake shutoff valves. CES/Way International, Inc. (CES/Way) acquired by Solutions in January 1998 provides energy-efficiency services including energy audits, engineering design, project management, construction, financing and contract maintenance.

### Energy Management Services

Energy Management Services (EMS) contributed a significant portion of its activities to Solutions and is considering contributing its remaining activities to other subsidiaries of Sempra Energy in the near future. Other than Solutions, EMS's activities include an interstate pipeline and centralized heating and cooling plants.

### Sempra Energy Trading

Sempra Energy Trading Corp. (Trading), jointly acquired by the Company and Enova on December 31, 1997, is a leading natural gas and power marketing firm headquartered in Greenwich, Connecticut.

PE's share of Trading's results was a net loss of \$3 million for the six-month period ended June 30, 1998. The loss was primarily due to the amortization of costs associated with the purchase of Trading.

### International Operations

In March 1998, PE increased its existing investment in two Argentine natural-gas utility-holding companies (Sodigas Pampeana S.A and Sodigas Sur S.A.) by purchasing an additional 9-percent interest for \$40 million. With this purchase, PE's interest in the holding companies was increased to 21.5 percent.

The net loss for international operations was \$5 million for each of the six-month periods ended June 30, 1998 and 1997.

### Other

Consolidated results benefited from the lower interest expense, which was due to the favorable resolution of contingencies and lower levels of debt.

## PART II. OTHER INFORMATION

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

#### (a) Exhibits

Exhibit 27 - Financial Data Schedules

27.1 Financial Data Schedule for the six months ended June 30, 1998 for PE.

#### (b) Reports on Form 8-K

A Current Report on Form 8-K filed on July 1, 1998 announced the completion of the business combination between Enova Corporation and Pacific Enterprises, and the related changes in control.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly cause this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACIFIC ENTERPRISES  
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(Registrant)

Date: August 14, 1998

By: /s/ F. H. Ault  
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F. H. Ault  
Vice President and Controller

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THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION  
EXTRACTED FROM THE STATEMENT OF CONSOLIDATED INCOME, BALANCE SHEET,  
AND CASH FLOWS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO  
SUCH FINANCIAL STATEMENTS.

0000075527

PACIFIC ENTERPRISES

1,000,000

YEAR	DEC-31-1998	JUN-30-1998	PER-BOOK
	3,005		
	96		
	621		
	392		
		379	
		4,493	
			1,045
	0		
		302	
1,347		0	
			80
	1,189		
	49		
	0		
0			
1			
	0		
	0		
		0	
1,827			
4,493			
	1,250		
		54	
	1,122		
	1,176		
		74	
			13
87			
	35		
			52
	2		
50			
	97		
	0		
	553		
			0
			0