

# 2007 Earnings Results

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**BUILDING OUR ENERGY FUTURE** 



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#### 2007 Results

► Record income from continuing operations in 2007

(Dollars and shares in millions, except EPS)		ree moi Decem		Years ended December 31, 2007 200				
		(Una	udited	)				
Net Income	\$	289	\$	125	\$	1,099	\$	1,406
Income from Continuing Operations*	\$	288	\$	129	\$	1,125	\$	1,091
Diluted weighted-average shares outstanding		263		263		264		261
EPS - Net Income	\$	1.10	\$	0.47	\$	4.16	\$	5.38
EPS - Continuing Operations*	\$	1.10	\$	0.49	\$	4.26	\$	4.17

<sup>\*</sup> Income from Continuing Operations includes \$221 million impairment of Argentine investments in Q4-06 and \$204 million gain on sale of Topaz power plants in FY-06.



## Sempra Utilities

	Th	ree mor Decem					ended nber 31,	
(Dollars in millions)	2	007 (Unat	2 udited)	006	2007		2006	
SDG&E Net Income	\$	47	\$	55	\$	283	\$	237
SoCalGas Net Income		58		55		230		223
Total Sempra Utilities	\$	105	\$	110	\$	513	\$	460

#### SDG&E

- \$8 million lower income tax expense in Q4-06
- \$16 million favorable resolution of prior year's tax issues in FY-07 and \$22 million of higher transmission and generation earnings



# **Sempra Commodities**

	Three months ended December 31,						ended nber 31,			
(Dollars in millions)	2007 2006			2007			2	2007	2	006
	(Unaudited)									
Mark-to-Market Earnings *	\$ 139		\$	158	\$	494	\$	487		
Effect of EITF 02-3 **		47		56		5		17		
GAAP Net Income	\$	186	\$	214	\$	499	\$	504		

- The quarter reflects reduced earnings from natural gas and synthetic-fuel tax credit operations
- RBS Sempra Commodities transaction expected to close in April

<sup>\*</sup> Represents earnings from the fair market value of all commodities transactions. This metric is a useful measurement of profitability because it simultaneously recognizes changes in the various components of transactions and reflects how the business is managed.

<sup>\*\*</sup> Consists of the income statement effect of not recognizing changes in the fair market value of certain physical inventories, capacity contracts for transportation and storage, and derivative hedging activities related to synthetic fuels tax credits.



# **Sempra Generation**

	Three months ended December 31,										
(Dollars in millions)	2007 2006 (Unaudited)		2007		2006						
Net Income	\$	40	\$	53	\$	162	\$	375			

- Q4-07 impacted by El Dorado power plant outage and higher taxes
- FY-06 included \$204 million gain on sale of Topaz power plants



# Sempra Pipelines & Storage

	Three months ended December 31,									
(Dollars in millions)	2007 2006 (Unaudited)			2007		2006				
Net Income	\$	14	\$	(223)	\$	64	\$	(165)		

- Q4-06 impacted by:
  - \$221 million impairment of Argentine investments
  - \$24 million tax on repatriation of foreign earnings
- FY-06 included \$10 million favorable resolution of prior years' tax issues



# Net Income by Business Unit

	Three months ended December 31,					Years Decem		
(Dollars in millions)	20	007	2	006	2	2007	2	2006
		(Unau	udited	)				
Sempra Utilities:								
San Diego Gas & Electric	\$	47	\$	55	\$	283	\$	237
Southern California Gas		58		55		230		223
Total Sempra Utilities		105		110		513		460
Sempra Global:								
Sempra Commodities		186		214		499		504
Sempra Generation*		40		53		162		375
Sempra Pipelines & Storage*		14		(223)		64		(165)
Sempra LNG		(19)		(7)		(46)		(42)
Total Sempra Global		221		37		679		672
Parent & Other		(38)		(18)		(67)		(41)
Continuing Operations		288		129		1,125		1,091
Discontinued Operations, Net of Income Tax		1		(4)		(26)		315
Consolidated Net Income	\$	289	\$	125	\$	1,099	\$	1,406

<sup>\*</sup> Excludes amounts now classified as discontinued operations.



# **Financial Summary**

- Record income from continuing operations in 2007
- Strong balance sheet
  - \$668 million in cash
  - \$5.2 billion in available credit lines
  - Debt-to-capitalization of 39%
- 3.2% dividend increase



#### Operational Update – Sempra Utilities

- Cost of Capital (SDG&E)
  - Final decision received Q4-07 increasing ROE to 11.1%
- General Rate Cases (SDG&E and SoCalGas)
  - Settlements filed on 2008 revenue requirements and attrition mechanisms
  - Final decision expected Q2-08
- Approval received for SDG&E's purchase of El Dorado power plant in 2011
- Sunrise Powerlink decision anticipated second half of 2008



# Operational Update – Sempra LNG

- Energía Costa Azul
  - Commercial operations to begin Q2-08
  - \$125 million nitrogen facility
- Cameron LNG
  - 75% complete
  - Commercial operations expected Q1-09



## Rockies Express Pipeline Update

- REX-West update
  - Commenced interim service on first 500 miles to the ANR pipeline delivery point
  - Expect entire 700-mile REX-West to be complete in March
- REX-East targeted in service December 2008
- Total project cost revised to \$4.9 billion from \$4.4 billion\*
- Completed open season for REX Northeast Express pipeline capacity to Princeton, New Jersey



# Summary

- Record income from continuing operations in 2007
- ► Focused on completing the following in 2008:

RBS Sempra Commodities	General Rate Cases
Energía Costa Azul LNG	REX-West
Cameron LNG	REX-East
LNG spur pipelines	Liberty Gas Storage

2008 earnings guidance: \$3.65 to \$3.85 per share