

# **Third Quarter 2008 Earnings Results**

November 10, 2008

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#### **Third Quarter 2008 Results**

	Tł	Three months ended September 30,			Nine months end September 30			
(Dollars and shares in millions, except EPS - Unaudited)		2008		2007	2	2008	2	2007
Net Income	\$	308	\$	305	\$	794	\$	810
Diluted weighted-average shares outstanding		248		264		253		264
EPS - Net Income	\$	1.24	\$	1.15	\$	3.13	\$	3.06

- ▶ Q3-08 EPS increased 8% over Q3-07
- ▶ Strong results from San Diego Gas & Electric, Southern California Gas, Generation, Pipelines & Storage and LNG



### San Diego Gas & Electric

		Three months ended September 30,				Nine months ended September 30,			
(Unaudited, dollars in millions)	2	2008 2007		2008		2	007		
Net Income	\$	123	\$	123	\$	258	\$	236	

- Q3-08 performance improved by \$19 million higher authorized margin
- ▶ Q3-08 includes \$28 million net benefit from the following items:
  - \$33 million benefit from retroactive application of GRC decision
  - \$12 million favorable resolution of prior years' income-tax issues
  - \$17 million litigation expense
- ▶ Q3-07 includes \$46 million benefit from the following items:
  - \$26 million benefit from resolution of regulatory matter
  - \$20 million favorable resolution of prior years' income-tax issues



#### **Southern California Gas**

		ee mor Septem				ne mon Septem		
(Unaudited, dollars in millions)	2008 20		07	2	800	2	2007	
Net Income	\$	77	\$	63	\$	190	\$	172

- ▶ Q3-08 increase includes:
  - \$7 million benefit from retroactive application of GRC decision
  - \$7 million benefit from resolution of regulatory matter



## **Sempra Commodities**

	Three months ended September 30,					ne mon Septen			
(Unaudited, dollars in millions)	2008		2007		2008		2	2007	
Net Income	\$	(8)	\$	87	\$	181	\$	313	

#### ▶ Q3-08:

- Includes \$3 million loss attributable to RBS Sempra Commodities joint venture
- Impacted by losses in U.S. power marketing due to the combination of declining prices and reduced market liquidity



### **RBS Sempra Commodities Income Allocation**

(Since formation of joint venture on April 1, 2008)

(Unaudited, in millions of U.S. dollars)	Three month September 3 Joint Venture Total						hs ended <u>r 30, 2008</u> Sempra <u>Share*</u>	
Margin Operating and other expenses Joint venture distributable income	\$	60 (93) (33)			\$	706 (405) 301		
Preferred return on capital  1 <sup>st</sup> allocation - 70% Sempra / 30% RBS  2 <sup>nd</sup> allocation - 30% Sempra / 70% RBS  Distributable income	\$	131 (103) (61) (33)	\$	60 (71) (18) (29)	\$	279 22 - 301	\$	120 16 - 136
Sempra Earnings from Joint Venture:								
Sempra share of distributable income - IFRS basis U.S. GAAP conversion impact Sempra equity earnings - U.S. GAAP basis Income tax expense Sempra Equity Earnings from Joint Venture			\$ 	(29) 25 (4) 1 (3)			\$ 	136 6 142 (52) <b>90</b>



Sempra Energy \* After a 15% preferred return to Sempra and then a 15% return to RBS, Sempra receives 70% of the next \$500 million and 30% of any remaining income on an annual basis. The preferred returns and the 1st allocation (the \$500 million tranche) are prorated over the year. Negative amounts in the three-month period represent reductions required to reflect the YTD calculations of the 1st and 2nd allocations.

### **Sempra Generation**

	Three months ended September 30,					ne mon Septem		
(Unaudited, dollars in millions)	2008 2007		007	2008		2007		
Net Income	\$	94	\$	58	\$	162	\$	122

- ▶ Q3-08 increase includes:
  - \$25 million higher mark-to-market gains on forward contracts
  - \$8 million lower income tax expense due to solar investments



## **Sempra Pipelines & Storage**

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(Unaudited, dollars in millions)	2008 2007		007	2008		2007		
Net Income	\$	34	\$	17	\$	84	\$	50

- ► Q3-08 includes:
  - \$12 million income from pipeline operations in Mexico
  - \$5 million income from Rockies Express
- ▶ Q3-07 includes:
  - \$4 million income from pipeline operations in Mexico
  - \$2 million loss from Rockies Express
- ▶ YTD 2008 includes \$17 million income from Rockies Express



# **Net Income by Business Unit**

	Three months ended September 30,				ne mon Septem	ths ended ber 30,		
(Unaudited, dollars in millions)	2	800	2	007	2	800	2	007
San Diego Gas & Electric	\$	123	\$	123	\$	258	\$	236
Southern California Gas		77		63		190		172
Sempra Commodities		(8)		87		181		313
Sempra Generation		94		58		162		122
Sempra Pipelines & Storage		34		17		84		50
Sempra LNG		4		(4)		(33)		(27)
Parent & Other		(16)		(14)		(48)		(29)
Continuing Operations		308		330		794		837
Discontinued Operations, Net of Income Tax		-		(25)		-		(27)
Consolidated Net Income	\$	308	\$	305	\$	794	\$	810



# **Current Liquidity**

(\$ billions)

Cash and Available Bank Lines	1 0/3	1/2008
Cash	\$	0.1
SDG&E		0.4
SoCalGas		0.4
Sempra Global		3.5
Cash and Committed Bank Lines		4.4
CP, LOC and Put Bonds		(1.9)
Total Cash and Committed Available Bank Lines	\$	2.5

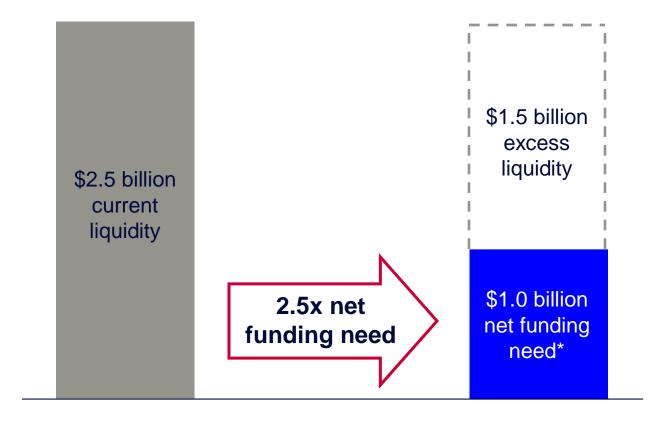


## **Liquidity Outlook: Nov 2008 – Dec 2009**

(\$ billions)	Outlook
Beginning Cash and Available Credit	\$ (2.5)
Sources:	
Cash from Operations	1.7
Utility Debt & Preferred Issuances	0.6
Remarket IDBs	0.4
Total Sources	2.7
Uses:	
Capital Expenditures & Investments	2.7
Refinancing of Debt	0.6
Common Dividend	0.4
Total Uses	3.7
Net Funding Need	\$ 1.0
Ending Cash and Available Credit	\$ (1.5)



## **Liquidity Outlook: Nov 2008 – Dec 2009**





### **Financial Highlights**

- ▶ Q3-08 EPS up 8%
  - SDG&E and SoCalGas combined net income up 8%
  - Generation, Pipelines & Storage and LNG combined net income nearly doubles
  - Underperformance in quarter at RBS Sempra Commodities; reaffirm 2008 segment earnings guidance of \$250 million to \$350 million
- ▶ \$2.5 billion cash and available committed bank lines at 10/31/08
- ► Completed \$1 billion share buyback with 18.4 million shares repurchased
- Current economic conditions and potential impact on 2009 earnings



#### SDG&E and SoCalGas Operational Update

- Resolved General Rate Cases in Q3-08
  - Q3-08 includes \$40 million benefit from retroactive application of decision for January 1 through June 30
  - Revenue certainty through 2011 and no earnings sharing
- ▶ Smart Meters Update
  - SDG&E: Full-scale deployment to begin Q1-09
  - SoCalGas: Filed for \$1.1 billion meter program (\$900 million capital)
- ► SDG&E filed for \$250 million solar program
- Sunrise Powerlink draft proposed & alternate decisions issued



## **Natural Gas Infrastructure Project Update**

(as of 9/30/08, \$ millions)

Project	Total Investment	Remaining Investment	Targeted Completion
Energía Costa Azul	\$975	-	Complete
Bajanorte Pipeline Expansion	\$210	-	Complete
ECA Nitrogen Facility	\$125	\$65	2010
Cameron LNG	\$800	\$100	2009
Cameron Pipeline	\$195	-	Complete
Liberty Gas Storage <sup>1</sup>	\$375	\$190	2009 - 12
EnergySouth Midstream <sup>2</sup>	\$500	\$500	2010 - 15
Rockies Express Pipeline <sup>3</sup>	\$750	\$500	2009
Total	\$3,930	\$1,355	



<sup>1.</sup> Refers to North and South (expansion) phases; represents Sempra's 75% share of project

<sup>2.</sup> Excludes acquisition costs and represents Sempra's 91% interest in Bay Gas and 60% interest in MS Hub

<sup>3.</sup> Represents Sempra's estimated 25% equity contribution; total project cost approx. \$6 billion

#### **Summary**

- ▶ Strong financial results for the quarter and year-to-date 2008
  - Led by SDG&E, SoCalGas, Generation, Pipelines & Storage and LNG
- ▶ Reaffirm 2008 net income guidance for Commodities of \$250 million to \$350 million
- ► Continue to expect quality risk-adjusted returns from:
  - Proactive risk management
  - Continued investment in California regulated assets
  - Certainty of revenues from long-dated contracts and growing midstream business

